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Resilience4Dairy: Eco-efficient low cost dairy production on a mixed farm in Northern Germany

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Recent intensification in European agricultural production is accompanied by serious environmental trade-offs questioning the sustainability of current specialized production systems for both all arable cash crops and animal products.

Current challenges in intensive agriculture:

- a) High demand for external resources
- b) Reduced biodiversity**
- c) High N- and P-surpluses
- d) Increasing social demands with respect to animal welfare
- e) Climatic impacts**

On top of this there is a bunch of other challenges farmers are faced with

- f) Fluctuating product prices
- g) Increased production costs (often not covered by revenue)
- h) Decreasing acceptance of modern farming by the society
- i) Greenhouse gas emissions**
- j) Climatic change (farmers have to cope with more extreme weather situations)**
- k) Difficulties to recruit co workers
- l) Unattractive work – live - balances
- m) Serious stress symptoms have been observed at many farmers**
- n) Difficulties to persuade the next generation to become farmers

In cooperation with farmers and advisors the **R4D-project** as identified a large number of solutions to help **to make dairy farmers more resilient**

Here some of these solutions as examples:

Mixed-farming (real or virtual)

Cooperation between complementary farms (sharing machines and workers)

Reintroduction of grazing (to reduce forage costs and increase acceptance)

Crossbreeding (for more robust cows and better marketing of excess calves)

Homegrown proteins (pulses and grass clover), self sufficiency

Multispecies swards (to increase drought tolerance and biodiversity)

Decrease input of expensive mineral N-fertilisers and concentrates

Reduced first calving age

Increased longevity of cows

Consideration of organic farming (Farm to fork strategy)

Many of the mentioned solutions are present on several of the 120 Pilot-farms of the **R4D-project**

But what will it look like when all of the on the last slide mentioned solutions are applied on the same pilote farm?

How will On-Farm Eco-Efficiency and Economy of Dairy Farm in Northern Germany look like in contrast to the average farm of the region of Schleswig-Holstein when adopting these sololutions



The interdisciplinary project: “Eco-efficient pasture-based milk production” started 2016 at Kiel University’s organic research farm Lindhof in Northern Germany. The project focusses on a whole-farm approach to **analyse the potential of pasture-based milk production on grass-clover leys with the aim to strengthen sustainability of an organic arable crop rotation.**

In 2015 Lindhof’s low input herd of suckler cows + followers (0,4 LU/ha) was replaced by a spring calving herd of dairy cows (0,9 LU/ha).

The share of grass clover in the crop rotation was increased from 20% to 40%

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Picture: Organic Winter wheat in 2018

at Lindhof as part of an:

a) all-arable crop rotation

b) dairy herd based crop rotation



Can the reintroduction of a dairy herd on a former specialized all arable farm also reduce future challenges of a typical dairy farm and produce milk profitably in a climatic friendly way?

Picture: Organic Winter wheat in 2018

at Lindhof as part of an:

a) all-arable crop rotation

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“Eco-efficient milk production” Lindhof

Aim: Maximization of **milk production from grazing** at a **reduced input of concentrates**: 770 kg/cow/year at an actual milk yield of 7600 kg ECM/cow

What we do:

Grazing of 2year lasting multi species grass clover leys (perennial rye-grass + white + red clover + **birdsfoot trefoil + chicory + lancelet plantain** + carravay)

Rotational grazing, after each milking allowance of **very young fresh grass/clover**, at a growing height of 8 cm based on platemeter readings

Grazing from beginning of March – to mid November (Grazing period: 275 days/year)

Seasonal-calving from end of January - mid April

Herds size: 100 Jerseys and Crossbreeds with EBI and Red Angeln Cattle

First calving at an age of 23.5 month and a replacement rate of only 18.3 %

No additional N-fertilisation to the grass clover, all manure is transferred to arable crops)

Selfsufficiant with concentrates (Triticale + Faba beans)

Forages cooperation with an organic all-arable (swapping forage against manure)

Machine and workforce cooperation with a conventional all-arable farm



Reintroduction of grazing for dairy cows on an organic mixed farm in Northern Germany

Farm Area: 182.0 ha
production area: 159.3 ha
arable land: 110.9 ha
perm. grassland (intens.): 6.9 ha
wet perm. grassland with
management-restrictions: 41.5 ha

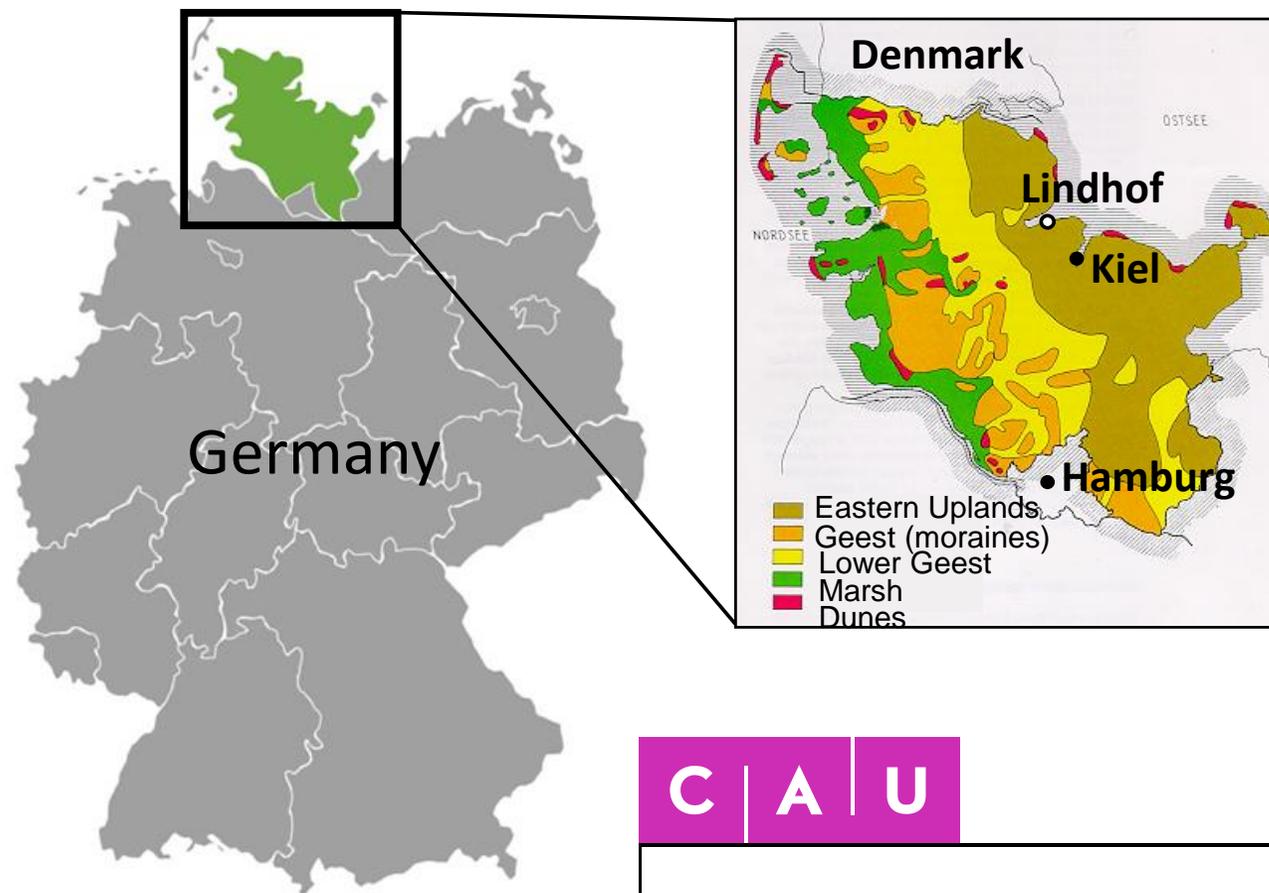
**100 Dairy cows on 52 ha grass
clover leys**

**2 x 20 replacement heifers
+ 2 x 30 beef heifers (crossbreeds
with Angus on nature protected
permanent grassland**

Precipitation: 785 mm p.a.

Temperature: average: 8.7 °C

Soil type: sandy loam,
loamy sand



a) The main agronomic and environmental performance indicators at Lindhof are compared to those of the average of 356 dairy farms of the north German federal state of Schleswig-Holstein (S-H) as reported by the advisory service (BZA) *Landwirtschaftskammer S-H* (2020).

b) Measured N₂O emissions and Nitrate leaching to the groundwater as well as Product Carbon Footprint (PCF) for milk production (including production of replacement heifers) of Lindhof is compared to 3 contrasting specialised dairy farms from the same region:

- 1) Conventional: all year indoors: 11170 kg ECM cow⁻¹ year⁻¹
- 2) Conventional: restricted grazing: 9484 kg ECM cow⁻¹ year⁻¹
- 3) Organic: low input / full grazing 6060 kg ECM cow⁻¹ year⁻¹



Table 1: Tab 1 Economic results and nitrogen balance (2019/20) of the experimental farm Lindhof compared to the average of 356 dairy farms consulted by the chamber of agriculture of Schleswig-Holstein

Milk production including Heifer rearing	Unit	Lindhof	Average of 356 BZA full evaluated establishments in SH.
Production technology			
Cow herd	number	94	166
Live weight	kg/cow	470	670*
Milk yield ECM	kg ECM/cow	7,007	9,433
Milk production natural	kg/cow	5,728	9,257
Milk per kg live weight	kg ECM/kg LG	14.90	14.08
Fat plus protein	kg/cow	592	702
Fat	%	5.59	4.2
Protein	%	3.99	3.45
Concentrates/cow/year	t/cow	0.80	2.81
Concentrated feed/kg ECM milk	g/kg ECM	120	295
Milk production per ha MFA on farm**	kg ECM/ha FA	10,946	14,866
Calculated forage performance according to BZA, ((maintenance covered by forage)	kg ECM/cow	5,284	3,767
Forage performance according (maintenance shared by all fodder sources	kg ECM/cow	5,865	5,519
Forage performance, proportion of total ration	%	75.41	39.93
Adjusted reproduction rate	%	18.20	33.40
First calving age (LKV annual report 2020)	Months	23.9	28.4 ^a
Calving interval (LKV annual report 2020)	days	362	400 ^a
Costs for vet, medicines + hoof care	ct/kg ECM	1.48	1.64
Feed costs per kg ECM milk produced***	ct/kg ECM	16.81	22.12
Forage costs (pro rata)	ct/kg ECM	12.17	13.35
Concentrated feed costs (pro rata)	ct/kg ECM	3.83 ^a	8.77
More metrics			
Mineral N fertilizer input (kg/ha HFF)	kg N/ha HFF	0	99
N balance ^b (sub-farm milk produced)	kg N/ha HFF	88	149

* Estimated value based on the average of the breeds, **without area requirements for imported feed;

*** incl. rearing replacement heifers, ^aFarms in the same region, ^bFarm-gate N balance of the sub-farm milk production,

^afrom organic production at a 63% higher price

Abbreviations: SH = Schleswig-Holstein, ECM = energy-corrected milk, MFA = main forage area, BZA = branch accounting, source: LK SH 2020

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Table 2: Full costs in the 2019/2020 financial year*

Full cost evaluation for basic feed 2019/20	Mowed pasture Lindhof	BZA 2019/20 grass silage	BZA 2019/20 corn silage
Energy yield, MJ NEL/ha	57,228	57,593*	84,746*
Crude Protein Yield, kg CP/ha	1, 275	1, 456	907
Total costs, €/ha	943.75	1,865.98*	2,039.44*
Total cost, ct/10 MJ NEL	16.47	32.40*	24.07*
Total cost, ct/kg CP	0.74	1.28	2.25

* Mowed pasture on the Lindhof in comparison to grass and maize silage as the most important staple feed of the 356 cattle advisory services in Schleswig-Holstein in 2019/2020; Source: LK SH 2020)

Tab 2: Chosen Parameters with relevance to environment of the organic mixed-farm Lindhof in comparison to 3 different specialized dairy-farms of the same region (average of 2 years. abbreviations ECM = Energiecorrected Milk. FA= Forage area on farm)

Parameter	Unit	Organic mixed farm Lindhof	organic-low-input full grazing on permanent pasture	Intensive 80 days of grazing (conventional)	Intensive all year housed (conventionell)
Dairy production including replacement					
Milk yield ECM	kg ECM/cow	6867	6060	9484	11817
Concentrates/cow/year	kg/cow	900	200	2400	3100
Milkproduktion per ha Forage Area on farm**	kg ECM/ha FA	10394	7420	11512	15817
Fodder Area needed to produce 1 kg ECM including production of concentrates	m ² / kg ECM	1.3	1.4	1.2	1.2
N ₂ O -Emissiones per ha FA	kg N ₂ O/ha	1.5	2.3	7.8	6.2
Nitrat-N-leaching to the groundwater per ha FA	kg NO ₃ ⁻ -N/ha	9	16	48	25
Methane-Emission Manure storage	kg CO ₂ /ha FA	777	889	2491	3225
Soil-carbon sequestration	kg CO ₂ /ha FA	-2063	-1725	-1327	-891
N-Balance per ha FA (Milk + Heiffers)	kg N/ha	50	94	190	220
Carbon-Footprint (PCF) per kg ECM-h	kg CO ₂ / kg ECM	0.63	0.92	1.22	1.08

(Source: Reinsch T. Loza C. Malisch CS. Vogeler I. Kluß C. Loges R. Taube F 2021. Toward Specialized or Integrated Systems in Northwest Europe: On-Farm Eco-Efficiency of Dairy Farming in Germany. Front. Sustain. Food Syst. 5. 614348. <https://doi.org/10/gj68j4>)

High milk yields at very low costs and almost no nitrate losses combined with increased yields of succeeding cereal crops show the capability of a rotational ley grazing systems to be economically competitive exhibiting simultaneously reduced environmental burdens.

The findings underline the strength of ruminant-based crop-livestock systems as a tool towards ecological intensification under the temperate conditions of Northern Germany.

(More results see last slide)



Thank you for your attention

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Fist day out on grass in early march 2022

The authors like to thank the EU-Horizon-2020 Project: **R4D: Resilience for Dairy** (Grant agreement ID: 101000770) for supporting this study

R4D: The European network for sustainable milk production

R4D is an international network funded by the EU as part of the Horizon 2020 program that aims to promote the **economic, social and environmental sustainability** of the dairy industry in Europe. (<https://resilience4dairy.eu/>)



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